

RLE-81 — REAL ESTATE PRACTICES

About This Course

Transfer: CSU

3.00 units

Prerequisite: None.

Description: Covers basic laws and principles of California real estate, terminology and daily operations in a real estate brokerage. Includes listing, prospecting, advertising, financing, sales techniques, escrow and ethics. Applies toward state's educational requirements for the brokers examination. 54 hours lecture. (Letter grade only)